

February 5, 2018

RE: S201-ITB1 RFI-3

All,

I see the public bid opening for the abatement will be read on Feb 7th, a week prior to the opening of the value engineered abatement/demo bid. Being able to see pricing from all abatement contractors a week prior to final bid opening of the abatement/demo value engineering bid looks like it gives all abatement companies a “second chance” to come up with a better bid to beat out a competitor since pricing is known, does it not?

FORA has made the decision to award two separate contracts, as defined in the instruction to bidders of the separate solicitations (S201-ITB1 AND S201-ITB2) and explained in the addenda. FORA encourages qualified firms to submit their best bid as a stand-alone bid. Once the Hazardous Material Removal Contract is awarded, FORA will not consider Building Removal alternatives that pre-suppose the selection of a different Hazardous Material Contract awardee.

The February 7, 2018 Bid opening for the Hazardous Material Removal Contract will consider the bids put forward and the apparent most responsive bid will be evaluated. FORA's intent is to award a contract that provides the Best Value to FORA.

The alternate options, or value engineering, provided in the separate Building Removal Bid (February 15th, 2018) will not result in the selection of an alternative Hazardous Material Removal contractor, nor provide a “second chance” to abatement companies to come up with a better bid. The Hazardous Material Removal contractor selected by FORA will retain its award regardless of the outcome of the Building Removal Contractor bids.

The Building Removal Bid may identify alternatives, or value engineering solutions, that work in partnership or cooperation with the selected Abatement firm. If the firm awarded the Hazardous Material Removal wants to bid on the Building Removal, and can identify costs savings to the Building Removal, they may do so. Bid alternatives that propose cost reductions to the Hazardous Material Contract will not be considered during the evaluation of the bid.

Sincerely,

Peter Said
Project Manager